AMY STAATS

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Amy Staats serves as Vice President for the Northeast Region at Katz & Associates. She has been with the firm since 2010. Amy lends over 20 years of commercial real estate experience and leadership. She currently represents over 1 million square feet of retail space and oversees third party leasing for Lisciotti Development's Macy's portfolio in Northern New Jersey. In addition, Amy serves as Master Broker for The Vitamin Shoppe in 13 states across the Eastern

U.S. Throughout her career she has helped expand the footprint of numerous restaurants and retailers including Miller's Ale House, Joe's Crab Shack, Brick House Tavern, Firebirds, First Watch, Bar Louie, Crunch Fitness, Avenue, J.Jill, Starbucks, Massage Envy, European Wax Center, Corner Bakery, ULTA Beauty, Charming Charlie, McDonald's and SalonCentric.

Amy kicked off her career at Linens 'n Things in 2001. There she used her analytic talents to drive expansion efforts, launching over 200 new stores. In 2006, she left the retailer to begin her brokerage career with Robert K. Futterman & Associates, primarily focusing on landlord representation. In addition to tenant and landlord representation, Amy has also provided third party consulting for corporate Real Estate Departments such as Avenue, plus size fashion for women, as a real estate liaison. Projects range from portfolio evaluation, sales analysis using internal and market level metrics to creating overall real estate strategies for new expansion, disposition, relocation, lease restructuring and lease renewals.

Amy is a paralegal graduate of Fairleigh Dickinson University. She is an active member of the International Council of Shopping Centers (ICSC) and is a licensed Real Estate Sales Associate in New Jersey and New York.

RETAILERS REPRESENTED

85C Bakery Café First Watch Party City
Avenue Glamour Shots Ross
Bar Louie Joe's Bagel & Grill SalonCentric
Brick House Tavern Joe's Crab Shack Savers
Cousin's Maine Lobster Let's Yo Spenga Fitness

DIG

Lightbridge Academy

The Taco Truck

Dixie Chix

Massage Envy

The Vitamin Shoppe

Firebirds Wood Fired Grill Miller's Ale House Uncle Julio's

LANDLORDS REPRESENTED

Athena Group
Capital Realty Investment
DDR
Stanbery Development
Garrison Investments
Lisciotti Development
Stolz Real Estate Partners
The Jemstone Group
The Slater Company
Tucker Development
Urban Edge
Vornado

NOTEWORTHY ASSIGNMENTS

55 Riverwalk Place, West New York, Multi-use, 60,000 SF Sears Redevelopment, Wayne, 70,000 SF Staples Plaza, Shrewsbury, 70,000 SF Cedar Grove Centre, Somerset, 90,000 SF The Shoppes at Old Bridge, Lifestyle, 123,000 SF The Shoppes at Hamilton, 125,000 SF The Shoppes at Flemington, Lifestyle, 135,000 SF The Shoppes at North Brunswick, Lifestyle, 150,000 SF Hudson Lights, Mixed-use, 200,000 SF The Shoppes at Cross Keys, 206,000 SF Totowa Square – Totowa, NJ – 258,000 SF Lanes Mill Marketplace, 435,000 SF Wayne Towne Center, Wayne, 700,000 SF