

SARAH SCHANK CCIM

DIRECTOR | 704.602.9355 | SARAHSCHANK@KATZRETAIL.COM



Sarah Schank serves as a Director at Katz & Associates. Based in Charlotte, her primary focus is tenant and landlord representation in the Carolinas, Virginia, and Georgia. Sarah is responsible for prospecting and market analysis as well as lease negotiations.

Sarah is passionate about contributing to the development of the Carolinas and helping her clients grow. She understands the purpose and benefit of targeting specific retailers in order to creatively enhance the tenant mix of shopping centers. Her vast market knowledge, drive, and work ethic set her apart from her peers. She uses her extensive network, industry experience, and strong negotiating skills to get her clients the best deal.

Prior to joining Katz in 2019, Sarah worked at Phillips Edison & Company where she advanced from an intern to a determined and hardworking Leasing Associate. Sarah was responsible for leasing operations and market expertise for a portfolio of grocery-anchored centers totaling over 2,000,000 SF of GLA throughout the Mid-Atlantic region. While with PECO, Sarah enhanced her skills in canvassing, negotiating, and merchandising as well as market and property analysis.

RETAILERS REPRESENTED

Ben & Jerry's	Jack in the Box	Salons by JC
Blo Blow Dry Bar	Kilwins	Shen Beauty
Bubba's 33	Lenscrafter's	Smashburger
Central Rock Gym	Mayweather Boxing	Stretch Zone
Cookie Co.	Original Mattress Factory	Surreal Creamery
CosmoProf	Papa Murphy's	Uptown Cheapskate
Crafty Crab	Poke Bros.	
Great Clips	Retro Fitness	
Handel's	Sally Beauty	

LANDLORDS REPRESENTED

Baseline Investments	Katz Properties/KPR	Sun Valley Investments
Branchwater Dev.	New Market	

AFFILIATIONS & ACCREDITATIONS

Certified Commercial Investment Member (CCIM) Designee
Member, International Council of Shopping Centers (ICSC)

EDUCATION

B.S.B.A., Real Estate and Finance, University of South Carolina