

Sarah Schank CCIM

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Sarah Schank serves as a Senior Director at Katz & Associates. Based in Charlotte, her primary focus is tenant and landlord representation in the Carolinas, Virginia, and Georgia. Sarah is responsible for prospecting and market analysis as well as lease negotiations.

Sarah is passionate about contributing to the development of the Carolinas and helping

her clients grow. She understands the purpose and benefit of targeting specific retailers in order to creatively enhance the tenant mix of shopping centers. Her vast market knowledge, drive, and work ethic set her apart from her peers. She uses her extensive network, industry experience, and strong negotiating skills to get her clients the best deal.

Prior to joining Katz in 2019, Sarah worked at Phillips Edison & Company where she advanced from an intern to a determined and hardworking Leasing Associate. Sarah was responsible for leasing operations and market expertise for a portfolio of grocery-anchored centers totaling over 2,000,000 SF of GLA throughout the Mid-Atlantic region. While with PECO, Sarah enhanced her skills in canvassing, negotiating, and merchandising as well as market and property analysis.

Sarah graduated from the University of South Carolina with a B.S.B.A in Real Estate and Finance.

RETAILERS REPRESENTED

Ben & Jerry's	Hustle House	Poke Bros
Blo Blow Dry Bar	Jeff's Bagel Run	Sally Beauty
BodyBar Pilates	Lenscrafter's	Salons by JC
Bubba's 33	Life Time	Smashburger
Central Rock Gym	Maurice's	Stretch Zone
Cookie Co.	McAlister's Deli	The Little Gym
CosmoProf	Original Mattress Factory	The Picklr
D1	Pacific Dental	Torchy's Tacos
European Wax	Papa Murphy's	
Handel's	Pur & Simple	

LANDLORDS REPRESENTED

Baceline Investments	New Market	Realty Income
Branchwater Dev.	Sun Valley Investments	Regency Centers
Katz Properties/KPR	Raymond James	

AFFILIATIONS & ACCREDITATIONS

Certified Commercial Investment Member (CCIM) Designee

Member, International Council of Shopping Centers (ICSC)

ICSC Involvement:

Carolina's Chair in 2023 and active participant as a Committee Member

NOTABLE ACHIEVEMENTS

The Picklr, Carolinas entry, 2 locations & counting