

Sarah Schank CCIM

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Sarah Schank serves as a Senior Director at Katz & Associates. Based in Charlotte, her primary focus is tenant and landlord representation in the Carolinas, Virginia, and Georgia. Sarah is responsible for prospecting and market analysis as well as lease negotiations.

Sarah is passionate about contributing to the development of the Carolinas and helping her clients grow. She understands the purpose and benefit of targeting specific retailers in order to creatively enhance the tenant mix of shopping centers. Her vast market knowledge, drive, and work ethic set her apart from her peers. She uses her extensive network, industry experience, and strong negotiating skills to get her clients the best deal.

Prior to joining Katz in 2019, Sarah worked at Phillips Edison & Company where she advanced from an intern to a determined and hardworking Leasing Associate. Sarah was responsible for leasing operations and market expertise for a portfolio of grocery-anchored centers totaling over 2,000,000 SF of GLA throughout the Mid-Atlantic region. While with PECO, Sarah enhanced her skills in canvassing, negotiating, and merchandising as well as market and property analysis.

Sarah graduated from the University of South Carolina with a B.S.B.A in Real Estate and Finance.

RETAILERS REPRESENTED

Ben & Jerry's	Handel's	Poke Bros.
Blo Blow Dry Bar	Jack in the Box	Retro Fitness
Body20	Kilwins	Sally Beauty
Bubba's 33	Lenscrafter's	Salons by JC
Central Rock Gym	Life Time	Shen Beauty
Cookie Co.	Mayweather Boxing	Smashburger
CosmoProf	Original Mattress Factory	Stretch Zone
Crafty Crab	Papa Murphy's	Uptown Cheapskate
Great Clips	The Picklr	

LANDLORDS REPRESENTED

Baceline Investments	Katz Properties/KPR	Sun Valley Investments
Branchwater Dev.	New Market	

AFFILIATIONS & ACCREDITATIONS

Certified Commercial Investment Member (CCIM) Designee
Member, International Council of Shopping Centers (ICSC)
ICSC Involvement:
Carolina's Chair in 2023 and active participant as a Committee Member

NOTABLE ACHIEVEMENTS

The Picklr, Carolinas entry, 2 locations & counting
Life Time, Carolinas entry