

BRIAN KATZ

CEO | 212.257.4995 | BRIANKATZ@KATZRETAIL.COM



Brian Katz serves as Chief Executive Officer at Katz & Associates. He is responsible for the day-to-day operations and management of the company, in addition to strategic planning and execution for his clients' real estate expansions and dispositions. Brian has completed deals in NY, NJ, CT, PA, DE, MD, VA, DC and FL valued in excess of \$3 billion. He has led market entry assignments and strategy plans across multiple states and MSAs that have resulted in long-term

execution programs. Brian's transaction history includes numerous suburban and downtown lease and sale deals for several National chains including DSW Shoes, Floor and Decor, Saks OFF 5TH, World Market, Party City and Retro Fitness. He has extensive expertise and knowledge of the retail landscape throughout the Northeast and Mid-Atlantic.

Prior to joining Katz in 2000, Brian held the position of Project Manager at Forest City Ratner. He participated in the development of 2.1 million square feet of retail space throughout New York City as well as in the management of 1 million square feet of operating properties.

LANDLORDS REPRESENTED

ACHS Management Corp	Four Winds	Realty Income
Ashkenazy Acquisition	Iron State	Slater Companies
Aurora Capital	Madison Realty Capital	Urban Edge
Brookfield Properties	New York Life	WRDC

EDUCATION

Pennsylvania State University, State College, Pennsylvania

NOTEWORTHY ASSIGNMENTS

DSW, 50+ stores over 7 years in NY, NJ, CT, PA, DE, 3 flagship locations in NYC
Saks OFF 5TH, Suburban rollout in Mid-Atlantic and Metro New York, 20+ stores
Floor & Decor, Strategic plan for initial entry into Metro New York
Warby Parker, Strategic plan and rollout in Metro New York, 7 stores
Eastern Mountain Sports, Strategic plan and rollout in Northeast, 2 flagship locations in Manhattan

ACTIVE RETAILERS REPRESENTED

Cousin's Maine Lobster	la Terrine	PranaSleep
DSW Shoes	New York & Co	Saks OFF 5TH
Floor & Decor	Party City	Tilly's
Hobby Lobby	Peak Design	Warby Parker

PAST RETAILERS REPRESENTED

Avenue	Levitz	Savers
Bar Louie	Linens 'n Things	Steak 'n Shake
CineBistro	Loehmann's	The Vitamin Shoppe
Eastern Mountain Sports	Namco/Branch Brook	Uncle Julio's
Foot Action	Retro Fitness	Vitamin World
Jos. A. Bank	Road Runner Sports	Wet Seal
journalle	Salons by JC	World Market
KB Toys	Seamans	

AFFILIATIONS & ACCREDITATIONS

Licensed Real Estate Broker, NY, NJ, CT, MD, VA, FL
Member, International Council of Shopping Centers (ICSC)
Member, Real Estate Board of New York (REBNY)