



### FOR IMMEDIATE RELEASE

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# John Heretakis Joins Katz & Associates

Englewood, NJ, July 7, 2020 – Brian Katz, CEO of Katz & Associates, is pleased to announce that John Heretakis has joined Katz & Associates. John is an Associate in Katz's New York office, focused on investment sales along the East Coast including New York, New Jersey and Florida, and he also looks forward to getting more involved with tenant and landlord leasing in Long Island, Manhattan and the Boroughs.

John's knowledge, experience, intuition and drive make him a valuable asset when finding specific, off-market opportunities for developers and investors alike. John understands the importance of adding value, and can assist with all facets of the transaction: site location, contract negotiations and budgeting.

John previously held a position at a Sovereign Realty Group LLC focused on net lease properties. He has been working in commercial real estate for the past five years, primarily on Long Island and also with some projects in New Jersey. John has always been passionate about business, particularly in commercial real estate. A real "go getter," John started interning as a CRE Research Analyst when he was a senior in high school where he researched net leases and took real estate courses, and then he got his license and started brokering the day he turned 18.

John enjoys being involved and seeing the transformation of things. He likes finding properties that get developed for better uses. Recently, John was able to secure underutilized property for a second-generation car dealer, which is being turned into a modern dealership allowing 150+ cars including a large indoor showroom. John was able to locate this off-market site, negotiate the lease, and help coordinate the removal of existing tenants and construction. This transformation is just one example of John being instrumental in fulfilling his client's dreams.

John holds a BS in Finance from Adelphi University. He is an active member of the International Council of Shopping Centers (ICSC), Young Real Estate Professionals of New York (YREPNY), and Commercial Industrial Brokers Society (CIBS). John is a licensed real estate salesperson in New York. He lives in Commack, New York.

Katz & Associates began operations in January of 1996. The company currently maintains offices in New York City, Charlotte, Boca Raton, Nashville, New Jersey and Orlando. Katz & Associates' primary focus is assisting retailers, restaurants and landlords in all capacities



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including strategic planning, market analysis, lease and sale negotiations and dispositions. Our team of seasoned veterans has decades of experience and invaluable market knowledge.

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