

Nicole Fontaine

VICE PRESIDENT | 561.869.4350 | NICOLEFONTAINE@KATZRETAIL.COM



Nicole Fontaine serves as Vice President at Katz & Associates with 18 years of real estate experience. She draws upon her time and success as Broker/Sales Director of her own company, Vertical Unlimited Realty Investment Group, where she hired, trained and managed a successful team of 11 Real Estate Associates. Her focus is on new development, mixed-use high-street leasing, sales, transaction implementation and tenant and landlord representation throughout Broward and Palm Beach Counties, specifically Boca

Raton and the downtowns of Delray Beach, Fort Lauderdale and West Palm Beach. As a native of South Florida, Nicole has an intimate knowledge of the market with deep community ties and numerous professional contacts. Her expertise includes canvassing, cold calling, contract negotiations, strategic asset marketing, financial forecasting and budget management.

Nicole started her career in real estate with The Related Group, selling on-site luxury condos throughout West Palm Beach and Fort Myers. She then began her retail brokerage career as an Associate at CBRE in Naples. There she developed and implemented marketing and leasing sales strategies for 1.5 million square feet of retail development. Nicole then moved to Fort Lauderdale and was a Broker Associate for Stiles Corporation where she performed above and beyond in the top five percentile of Associates in the county. Prior to joining Katz, she served as a retail specialist in CBRE's Boca Raton office where she successfully represented and built strong relationships with national tenants and institutional owners. Nicole earned her Bachelor of Science in Business Health Administration at Hodges University in Naples and is a graduate of both the University of Arizona Retail Program and Delray Beach Leadership Program.

Nicole has played an instrumental role in the success of new development mixed use projects in South Florida such as: Uptown Boca, 1212 Adventura and Lotis Wellington. She also specializes in high-street retail completing several deals on Atlantic Ave in downtown Delray Beach, which she carefully curated unique concepts and significant national tenants that has helped consumers now think of the Ave as a shopping destination.

RETAILERS REPRESENTED

BurgerFi	L'Occitane	Tipsy's Salon & Spa
City Furniture	Monduu Fitness	UPS Store
Dr. G's Urgent Care	One Main Financial	Wells Fargo
ESPN	Orange Theory	Yankee Candle
European Wax Center	Paris Baguette	Zona Fresca
Great Clips	Raymond James	9 Round Boxing
It's Sugar	SalonCentric	
Jimmy John's	Sweat 440 Fitness	

LANDLORDS REPRESENTED

ARA Realty	Greystar Capital Group	Rosemurgy Properties
BankAtlantic	Grover Corlew	Samuels & Associates
Black Lion Investments	Huizinga Holdings	Schmier Property Group
BlackRock	Invesco	Starwood Retail Properties
Center Square	Keystone Development	Sterling Equities
Chase Bank	Kimco	Stiles
Crow Holdings	JKM Development	TIAA
Current Properties	Monogram Residential	UBS Financial
Duncan Hillsley Capital	Pebb Capital	Wells Fargo
Epoch Management	Prudential	Westwood Financial
Equity One	Rieber Development	
Garrison Investments	Riviera Beach CRA	

AFFILIATIONS & ACCREDITATIONS

Licensed Real Estate Broker, Florida
CoStar Power Broker, 2012 - 2013, 2017, & 2023
Member, International Council of Shopping Centers (ICSC)
Committee, Man & Woman of the Year, Leukemia & Lymphoma Society, 2014
Event Chair for Delray Relay for Life, American Cancer Society, 2013
100+ Women Who Care, 2017, 2023
Delray Beach Code Enforcement Board 2014, 2021
Boca Raton, Community Advisor Board, 2023