



KATZ &
ASSOCIATES

SPRING 2014

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CHAIRMAN'S | MESSAGE



The first quarter of 2014 has been a welcome continuation of the strong business trends that we experienced in 2013. Newspaper and magazine articles that continue to forecast the "death" of brick and mortar stores consistently miss the point. Certain categories have and will continue to feel significant impact from online shopping but most others have prospered with a multi-channel approach and an enhanced experience in their stores. We are continuing to meet the increasing demand for services through our current associates and are actively recruiting new associates in all of our offices. Our newer offices in NYC and Miami have been particularly active on the recruiting front. The following pages detail all of our current assignments with specifics on sizes and areas of interest. We're looking forward to Las Vegas RECon and invite you to call for an appointment or stop by our booth in South Hall (S2634).

DAN | KATZ
Chairman & CEO
dkatz@dkatz.com | 845.735.2428

NEW YORK | OFFICE

CONTINUED GROWTH IN NEW YORK

The New York Office continues to experience strong growth across the region with deal activity from Washington, DC to Hartford, CT. The office remains focused on our tenant rep services across all categories in both the urban and suburban environment including the completion of the first Retro Fitness in Manhattan and several high profile DSW locations opening in NYC and surrounding suburbs. In addition to the continued growth from established concepts in the region, the office is currently assisting three new retailers with strategy and entry into the area including; Floor & Décor who is actively scouting locations in New Jersey and Westchester County, First Watch Restaurants who will open its first two locations in Philadelphia in 2015 and Salons by JC who will open its first two locations in New York and Connecticut Fall 2014.

In addition to the tenant rep services, the office continues to grow its portfolio management group led by Hugh Scullin while Amy Staats continues to grow agency, tenant rep and restaurant assignments in New Jersey. We've also added local experts Donny Moskovic in Rockland County and Anthony Russo on Long Island.

"Donny and Anthony are two great additions to the company and both bring great experience and knowledge that will further enhance our depth locally," said Brian Katz.

In addition to all of the activity in the suburbs, we recently opened an office in Manhattan. We currently have assignments from multiple retailers including big box tenants like DSW, Saks Fifth Avenue OFF 5TH and Retro Fitness. We are actively scouting locations for these and other retailers and will continue to aggressively grow our presence in the Manhattan market.

FLEMINGTON NEW JERSEY

The Shoppes At Flemington

- 1,800 - 11,500 sq. ft.
 - Lifestyle Center located at the Flemington Circle, joins Rt 202 & Rt 31
- Contact: Amy amystaats@dkatz.com
P: 845.735.2297

N. BRUNSWICK NEW JERSEY

The Shoppes At North Brunswick

- 6,000 sq. ft.
 - Highly visible lifestyle center at the intersection of US 1 & Rt 130
- Contact: Amy amystaats@dkatz.com
P: 845.735.2297

NANUET NEW YORK

30,000 Sq. Ft.

- For Lease or Re-development
 - Route 59 & Route 304 Exposure
- Contact: Donny
donnymoskovic@dkatz.com
P: 845.735.2373

TUXEDO NEW YORK

Tuxedo Park Plaza

- 26,000 sq. ft. Retail/Office/Warehouse
 - Minimum divisible 750 sq. ft.
- Contact: Donny
donnymoskovic@dkatz.com
P: 845.735.2373

SPRING VALLEY NEW YORK

The Shops At Central Crossing

- 126,000 sq. ft. Redevelopment
 - Located in the heart of the Rt 59 Corridor
- Contact: Donny
donnymoskovic@dkatz.com
P: 845.735.2373

TENANT | REPRESENTATION

 Size: 3,500 - 4,000 sq. ft. Territory: Nationwide Contact: Hugh	 Size: 6,000 - 7,000 sq. ft. Territory: NY, Northern NJ, NC, SC Contact: Brian, Amy, David St.	 Size: 7,000 - 9,000 sq. ft. Territory: North/Central NJ Contact: Amy	 Size: 6,000 - 8,000 sq. ft. Territory: Nationwide Contact: Hugh
 Size: 17,500 - 22,000 sq. ft. Territory: AL, AR, CT, DE, FL, GA, KY, LA, MI, MS, NC, NJ, NY, Eastern PA, SC, TN & PR Contact: Brian, Martin, David Em., Julie	 Size: 6,500 sq. ft. Territory: NC, SC, NJ: Monmouth Cnty & North Contact: Amy, Julie	 Size: 3,500 - 4,000 sq. ft. Territory: PA; FL: Dade & Broward Cnty, NC, Nashville, TN; SC; Southern VA Contact: Brian, Martin, David Em., Julie	 Size: 60,000 - 80,000 sq. ft. Territory: New Jersey, NY: Westchester County Contact: Brian
 Size: 7,000 - 9,000 sq. ft. Territory: North/Central NJ Contact: Amy	 Size: 1,200 - 1,500 sq. ft. Territory: Manhattan, NY Contact: Brian	 Size: 1,000 - 2,000 sq. ft. Territory: Manhattan, NY Contact: Brian	 Size: 1,500 sq. ft. Territory: NJ, NY & PA Contact: Amy
 Size: 25,000 - 30,000 sq. ft. Territory: Northeast Contact: Brian	 Size: 50,000 sq. ft. Territory: North/Central NJ Contact: Hugh	 Size: 11,000 - 16,000 sq. ft. Territory: Nationwide Contact: Brian, Hugh, Julie	 Size: 2,500 sq. ft. Territory: New Jersey Contact: Brian, Amy
 Size: 6,000 - 8,000 sq. ft. Territory: Metro NY, NC, SC Contact: Brian, Anthony, Julie	 Size: 25,000 - 28,000 sq. ft. Territory: Nationwide Contact: Brian, Julie, Martin, David Em.	 Size: 25,000 - 30,000 sq. ft. Territory: NY: Long Island & Westchester County Contact: Brian	 Size: 1,500 - 2,000 sq. ft. Territory: New Jersey, Metro NY, Philadelphia Metro Contact: Amy
 Size: 7,500 - 10,000 sq. ft. Territory: MD, NJ, NY, PA, Northern VA & Washington D.C. Contact: Brian	 Size: 8,500 - 10,000 sq. ft. Territory: FL; Chicago, IL; Metro NY Contact: Brian, Amy, David Em.	 Size: 1,500 - 2,000 sq. ft. Territory: Northern New Jersey Contact: Brian, Amy	



WE HAVE OPENED A NEW OFFICE IN NEW YORK CITY!

950 THIRD AVENUE
SUITE 2603
NEW YORK, NY 10022
P: 212.257.4995

At this location-
Brian Katz
briankatz@dkatz.com
Anthony Russo
anthonyrusso@dkatz.com

RECENTLY DONE | DEALS

 Hamilton NJ Westfield NJ West Chester PA	 East Hanover NJ Totowa NJ Scarsdale NY	 Flemington NJ	 Beverly Hills CA San Diego CA Milwaukee WI	 White Plains NY East Vestal NY Mount Laurel NJ Livingston NJ Reading PA Wynnewood PA Newington CT	 Horsham PA Holmes PA Lanham MD San Jose CA Freeport NY Florham NJ West Orange NJ
 Wappinger Falls NY	 Union NJ	 Neptune NJ	 Nanuet NY		

NORTH CAROLINA | OFFICE

WHAT'S FRESH IN THE CAROLINAS

The Fresh Market is taking the Carolinas by surprise! Expansion in the Carolinas is off to a great start with 1 new store in Charlotte under construction at Mallard Creek Shopping Center and several more in various stages of approval. Strong customer loyalty to The Fresh Market brand makes the Carolinas a real focus for them. Founded in 1982, Fresh Market operates over 100 locations across 20 states. They are based in Greensboro, North Carolina. We are seeking sites in North and South Carolina that relate well to the better educated demographic with a penchant for gourmet foods. Fresh Market has wowed the world with their extensive selection of prepared foods and gourmet coffees.

Another up and coming client for the Carolinas is Salons by JC which is in full swing with markets opening up weekly throughout NC. Raleigh, Greensboro and Charlotte are just some of the locations high on the list with a need for 8,000 - 9,000 sq. ft. suite-style salons.

Francesca's continues to make great strides as it is opening a location soon at Trenholm Plaza Columbia, SC. There are several new stores planned for both North and South Carolina in the coming 12 - 18 months.

High occupancy rates in the Carolinas have created a real demand for space in both grocery anchored centers and power centers in major metro markets. We have a wide variety of space available from 1,600 - 18,000 sq. ft. in North Carolina. Margot Bizon has been leading the charge on third party leasing and welcomes your inquiry to help lease your center. Contact Margot at: margotbizon@dkatz.com



FUWA
RAMEN HOUSE

Chef Hideki Fuwa was born and raised in Kanazawa, Japan. At the age of 16, Fuwa started working as a cook at Izakaya style restaurant and Yokohama-iekei style ramen shop. In order to pursue his culinary passion, Fuwa decided to move to New York City in 2009. In New York, Fuwa worked as a Head Chef and Concept Developer at various Japanese restaurants. In 2013, he moved to Las Vegas to head FUWA Ramen House. Along with his specialty in Japanese Ramen, FUWA specializes in Japanese and American Fusion. FUWA has a unique and creative menu, with delicious soups, and an array of Gyoza Japanese dumplings.

FUWA Ramen House is currently under construction, and preparing to open its first location at Las Vegas Premium Outlets - South, in time for the Las Vegas ICSC Conference in May. David Stockwell of Katz & Associates represented FUWA.

1,000 - 3,500 sq. ft. - Street, Stand-alone, and Mall locations preferred; nationwide. Contact David Stockwell for more information.

ASHEVILLE NORTH CAROLINA

Biltmore Village

- Located across from the main entrance to the Biltmore Estate
 - Phase II in development-15,000 SF Retail Space
- Contact: Margot margotbizon@dkatz.com or David St. davidstockwell@dkatz.com
P: 704.362.5050

CHARLOTTE NORTH CAROLINA

Premier Jr. Anchor Space

- 18,300 sq. ft. Available
 - Excellent visibility & lighted access on University City Blvd
- Contact: Margot margotbizon@dkatz.com
D: 704.602.9358

CHARLOTTE NORTH CAROLINA

University Pointe

- 2,600 sq. ft. Available
 - Wal-Mart Supercenter anchored development
- Contact: Margot margotbizon@dkatz.com
D: 704.602.9358

CHARLOTTE NORTH CAROLINA

6701 E. Independence Blvd

- Pet Supermarket sublease through 8/31/2017 with Two (2) Five (5) year options to renew
 - 50 +/- Parking spaces
- Contact: Margot margotbizon@dkatz.com
D: 704.602.9358

MOORSEVILLE NORTH CAROLINA

Martin Crossing

- Panera anchored shopping center located at the Southeast corner of Hwy 150 and Williamson Road
- Contact: Julie juliegardner@dkatz.com or Margot margotbizon@dkatz.com
P: 704.362.5050

TENANT | REPRESENTATION

 Size: 6,000 - 7,000 sq. ft. Territory: NY, Northern NJ, NC, SC Contact: Brian, Amy, David St.	 Size: 3,000 sq. ft. Territory: AL, NC, SC & TN Contact: Martin, Julie	 Size: 2,000 - 3,000 sq. ft. Territory: Nationwide Contact: Julie	 Size: 4,000 sq. ft. Territory: North Carolina Contact: Julie
 Size: 17,500 - 22,000 sq. ft. Territory: AL, AR, CT, DE, FL, GA, KY, IA, MI, MS, NC, NJ, NY, Eastern PA, SC, TN & PR Contact: Brian, Martin, David Em., Julie	 Size: 6,500 sq. ft. Territory: NC, SC, NJ: Monmouth Cnty & North Contact: Amy, Julie	 Size: 3,500 - 4,000 sq. ft. Territory: PA; FL: Dade & Broward Cnty, NC, Nashville, TN; SC; Southern VA Contact: Brian, Martin, David Em., Julie	 Size: 1,200 sq. ft. Territory: NC & SC Contact: Julie Gardner
 Size: 1,000 - 3,500 sq. ft. Territory: Nationwide Contact: David St.	 Size: 1,200 sq. ft. Territory: NC: Asheville, Charlotte; SC: Greenville Contact: Julie, Margot	 Size: 1,400 - 1,800 sq. ft. Territory: NC: Charlotte & Asheville Contact: Margot	 Size: 1,600 sq. ft. Territory: NC & SC Contact: Julie
 Size: 1,200 - 3,000 sq. ft. Territory: NC & SC Contact: David St.	 Size: 16,000/6K - 7K sq. ft. Territory: 595 South in Broward to Miami Dade Counties; SC Contact: David Em., Julie	 Size: 7,000 - 9,000 sq. ft. Territory: AL, FL, NC, SC, TN & VA Contact: Martin, David Em., Julie	 Size: 1,800 - 2,500 sq. ft. Territory: NC & SC Contact: David St.
 Size: 11,000 - 16,000 sq. ft. Territory: Nationwide Contact: Brian, Hugh, Julie	 Size: 25,000 - 28,000 sq. ft. Territory: Nationwide Contact: Brian, Julie, Martin, David Em.	 Size: 6,000 - 8,000 sq. ft. Territory: Metro NY, NC, SC Contact: Brian, Anthony, Julie	 Size: 1,200 - 1,800 sq. ft. Territory: FL: Broward, Palm Beach, Lee, Collier & Charlotte Counties; SC Contact: Daniel S., Julie
 Size: 1,200 sq. ft. Territory: NC & SC Contact: Julie	 Size: 35,000 - 40,000 sq. ft. Territory: GA, NC, SC Contact: Julie	 Size: 3,500 - 4,000 sq. ft. Territory: NC & SC Contact: David St.	 Size: 6,300 - 7,200 sq. ft. Territory: NC & SC Contact: Julie
 Size: 20,000 - 24,000 sq. ft. Territory: NC & SC Contact: Julie	 Size: 6,000 - 7,000 sq. ft. Territory: NC & SC Contact: David St.	 Size: 2,500 - 3,200 sq. ft. Territory: FL, Western TN, NC & SC Contact: Martin, Julie	 Size: 8,000 sq. ft. +/- Territory: North Carolina Contact: Julie
 Size: 500 - 1,000 sq. ft. Territory: Nationwide Contact: David St.	 Size: 4,000 sq. ft. +/- Territory: Nationwide Contact: Julie	 Size: 1,400 sq. ft. Territory: NC & SC Contact: Julie	

RECENTLY DONE | DEALS

 Atlanta GA Fayetteville NC	 Greenville NC Fayetteville NC	 Augusta GA Holly Springs NC	 Asheville NC Boone NC	 Charlotte NC	 Rock Hill SC
 Huntersville NC Marvin NC	 Charlotte NC	 Charlotte NC	 Matthews NC Fayetteville NC	 Goldsboro NC Rock Hill SC	

SEE YOU THERE!

\$2634
26th & R Street
SOUTH HALL

FLORIDA | OFFICE

BOCA OFFICE HEATS UP

The Florida office continues to grow in all areas of our business, particularly in tenant representation and landlord leasing. Most recently we were pleased to announce the opening of two Saks Fifth Avenue OFF 5TH locations in South Florida: The Palm Beach Outlets and Aventura. In addition, we began working with ULTA in February of 2011 and just completed our 27th deal in the state of Florida. Moreover, we are very excited about the first Hobby Lobby stores opening in South Florida; Davie opened in April and will be followed by Coral Springs, Kendall, Boca Raton and Deerfield Beach, all opening sometime this summer. Discovery Clothing continues its growth across the state with the first lease signed in Orlando and set to open first quarter 2015.

As it relates to our leasing team, we are very close to announcing a national grocery store for the vacant Sym's box at the Shoppes of Forest Hill. The new center on Boynton Beach & Hagen Ranch is also heating up, having signed proposals with national brands and a lease on the outparcel with PDQ. For more information on both of these centers please contact David Emihovich or Daniel Solomon. Additionally, Solomon recently completed a deal with Dollar Tree for University Center on 107th.

On the west coast of Florida, The Shops at Wiregrass is gaining quite a bit of traction. This open-air lifestyle center in Wesley Chapel is anchored by Dillard's, Macy's and JCPenney and will soon service the new Raymond James complex as well as a brand new 50,000 square foot athletic training facility. There are currently six pads available for purchase, ground lease and build-to-suit. We can accommodate restaurants, both full and quick service, retailers and medical users. Please contact Paige Eber for more details on this project.

Last but not least, we are excited to announce that towards the end of 2013, we hired David Eggnatz to join our team. Eggnatz is a graduate from Florida State University with a bachelors degree in Real Estate. He is currently assisting all members of the Florida team on various projects.

West Palm Beach | FL
RECENTLY OPENED



BOYNTON BEACH FLORIDA

Boynton Beach Blvd & Hagen Ranch Rd

- New Development Box Space & Outparcels available

Contact: David davidemihovich@dkatz.com or Daniel S. danielsolomon@dkatz.com
P: 561.361.7232

MIAMI FLORIDA

University 107th Center

- Entire Center Undergoing Major Renovations
- Located directly across from Florida International University

Contact: Daniel S. danielsolomon@dkatz.com
D: 704.602.4351

NAPLES FLORIDA

Naples Outlet Center

- Located at the SEC of Manatee Rd & Collier Blvd/SR 951
- Collier Blvd is the main route to Marco Island

Contact: Paige paigeeber@dkatz.com
P: 561.869.4341

WEST PALM BEACH FLORIDA

Shoppes of Forest Hill

- Anchor space available 54,300 sq. ft.
- Located at S. Military Trail & Forest Hill Blvd

Contact: David davidemihovich@dkatz.com or Daniel S. danielsolomon@dkatz.com
P: 561.361.7232

WESLEY CHAPEL FLORIDA

The Shoppes At Wiregrass

- Project Size: 800,000 sq. ft.
- Located on the NE corner of SR 56 & Bruce B. Downs Blvd

Contact: David davidemihovich@dkatz.com or Paige paigeeber@dkatz.com
P: 561.361.7232

TENANT | REPRESENTATION

 Size: 1,200 - 1,500 sq. ft. Territory: Florida (excluding SW FL) Contact: Daniel S.	 Size: 3,500 - 4,000 sq. ft. Territory: Strip Centers in FL Contact: David Em.	 Size: 3,500 sq. ft. Territory: South FL: Dade, Broward & Palm Beach Counties Contact: David Em.	 Size: 3,000 sq. ft. Territory: AL, NC, SC & TN Contact: Martin, Julie
 Size: 2,000 - 3,500 sq. ft. Territory: FL: Collier, Lee Counties Contact: Paige	 Size: 4,000 - 4,400 sq. ft. Territory: Jacksonville South to Miami-Dade Cnty & SW Florida Contact: David Em.	 Size: 35,000 sq. ft. Territory: Florida Contact: David Em.	 Size: 11,000 - 12,000 sq. ft. Territory: South FL: Dade, Broward & Palm Beach Counties Contact: Daniel S.
 Size: 10,000 sq. ft. Territory: SW Florida: Sarasota to Naples; S Florida: Jupiter to Miami; FL Panhandle Contact: David Em.	 Size: 10,000 - 15,000 sq. ft. Territory: Florida Contact: David Em.	 Size: 9,100 - 16,000 sq. ft. Territory: FL: Miami-Dade County Contact: Daniel S.	 Size: 17,500 - 22,000 sq. ft. Territory: AL, AR, CT, DE, FL, GA, KY, LA, MI, MS, NC, NJ, NY, Eastern PA, SC, TN & PR Contact: Brian, Martin, David Em., Julie
 Size: 18,000 - 30,000 sq. ft. Territory: Florida: South Florida & Orlando Contact: Martin, Daniel S.	 Size: 3,500 - 4,000 sq. ft. Territory: PA; FL: Dade & Broward Cnty, NC, Nashville, TN; SC; Southern VA Contact: Brian, Martin, David Em., Julie	 Size: 1,800 - 2,200 sq. ft. Territory: South & Southwest Florida Contact: Paige	 Size: 900 - 1,200 sq. ft. Territory: FL: Palm Beach to Brevard County Contact: Daniel S.
 Size: 55,000 sq. ft. Territory: Florida Contact: David Em.	 Size: 4,000 - 5,000 sq. ft. Territory: AL, AR, FL, LA, MS & TN Contact: Martin	 Size: 2,000 - 4,500 sq. ft. Territory: South Florida Contact: Daniel S.	 Size: 25,000 - 30,000 sq. ft. Territory: Florida (Except Jacksonville) Contact: David Em.
 Size: 5,000 - 6,000 sq. ft. Territory: FL: Miami & Broward Counties Contact: David Em., Paige	 Size: 16,000/6K - 7K sq. ft. Territory: 595 South in Broward to Miami Dade Counties; SC Contact: David Em., Julie	 Size: 7,000 - 9,000 sq. ft. Territory: AL, FL, NC, SC, TN & VA Contact: Martin, David Em., Julie	 Size: 4,500 - 5,500 sq. ft. Territory: FL: Miami & Broward Counties Contact: David Em., Paige
 Size: 25,000 - 28,000 sq. ft. Territory: Nationwide Contact: Brian, Julie, Martin, David Em.	 Size: 5,500 - 7,500 sq. ft. Territory: Florida Contact: David Em., Paige	 Size: 7,200 - 9,000 sq. ft. Territory: FL: Vero Beach to Key West Contact: Daniel S.	 Size: 1,200 - 1,800 sq. ft. Territory: FL: Broward, Palm Beach, Lee, Collier & Charlotte Counties; SC Contact: Daniel S., Julie
 Size: 3,200 - 4,000 sq. ft. Territory: Florida & Puerto Rico Contact: David Em.	 Size: 2,500 - 3,200 sq. ft. Territory: FL, Western TN, NC & SC Contact: Martin, Julie	 Size: 6,000 - 8,000 sq. ft. Territory: SW FL: Bradenton to Naples Contact: David Em., Paige	 Size: 10,000 sq. ft. Territory: Florida (excluding Miami-Dade Cnty) Contact: Martin
 Size: 8,500 - 10,000 sq. ft. Territory: FL; Chicago, IL; Metro NY Contact: Brian, Amy, David Em.	<h2>RECENTLY DONE DEALS</h2>		

Palm Desert | CA
 W. Palm Beach | FL

Chattanooga | TN
 Aventura | FL
 W. Palm Beach | FL

Deerfield Beach | FL
 Vero Beach | FL
 St. Augustine | FL
 Viera | FL
 Ponte Vedra | FL
 Lakeland | FL

LaBelle | FL
 Lake Worth | FL
 Boca Raton | FL

Sea Ranch Lakes | FL
 Deerfield Beach | FL

Birmingham | AL
 Rogers | AR
 W. Palm Beach | FL
 Ponce | Puerto Rico

Bradenton | FL
 Palm Beach Gardens | FL

W. Palm Beach | FL
 Jacksonville | FL

**CORPORATE | OFFICE**

ONE BLUE HILL PLAZA SUITE 1440 PEARL RIVER, NY

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950 THIRD AVE SUITE 2603 NEW YORK, NY

P: 212.257.4995

**Dan Katz | Chairman & CEO**
dkatz@dkatz.com**Brian Katz | President & COO**
briankatz@dkatz.com**Hugh Scullin | Vice President**
hughscullin@dkatz.com**Anthony Russo | Vice President**
anthonyrusso@dkatz.com**Amy Staats | Senior Director**
amystaats@dkatz.com**Donny Moskovic | Broker Associate**
donymoskovic@dkatz.com**James Sullivan | Sales Associate**
jamessullivan@dkatz.com**FLORIDA | OFFICES**2300 GLADES RD SUITE 460W
BOCA RATON, FL | P: 561.361.723266 FLAGLER ST SUITE 310
MIAMI, FL | P: 305.503.0417**Martin Hennessy | Principal, Sr VP**
martinhennessy@dkatz.com**David Emihovich | Principal, Sr VP**
davidemihovich@dkatz.com**Daniel Solomon | CCIM, Director**
danielsolomon@dkatz.com**Paige Eber | CCIM**
paigeeber@dkatz.com**Patricia Werhahn | Sales Associate**
patriciawerhahn@dkatz.com**David Eggnatz | Sales Associate**
davideggnatz@dkatz.com**NORTH CAROLINA | OFFICE**4500 CAMERON VALLEY PKWY SUITE 240 CHARLOTTE, NC
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