KATZ & ASSOCIATES



www.katzassociates.com Find Us On **fin** 

# CHAIRMAN'S | MESSAGE



The first quarter of 2013 has been extremely busy with new tenant rep and landlord leasing assignments. We continue to add new associates in all of our offices to service our portfolio of existing clients along with our new clients. We rep-

resent a wide variety of retailers that are actively expanding in various markets. We have also continued to increase our work with restaurants with several recent additions. We are continuing to meet with retailers looking for help on a national, regional or local level. We are also open to leasing assignments in the Northeast or Southeast. Please call to set up an appointment at RECon Las Vegas or stop by our booth as shown below.

> **DAN** | KATZ Chairman & CEO dkatz@dkatz.com | 845.735.2428



# South Hall-S2634 26th Ave & R St Realty Income Corporation Idwell Banker Com S2634

KATZ & ASSOCIATES



#### Continues Push For More Traditional Power Centers

Saks Fifth Avenue OFF 5TH is the savvy shopper's premier source for value-priced designer clothing and accessories, offering customers an exceptional array of both coveted designer names and unique merchandise under the Saks Fifth Avenue label. Katz & Associates represents OFF 5TH in its expansion for locations in power strip centers and lifestyle centers, nationwide.

OFF 5TH recently completed a strip center transaction in Aventura, FL. The space is 28,000 sq. ft. and was formerly occupied by Loehmann's. Store opening is planned for Summer 2013. "This location and trade area is a great representation of the type of real estate OFF 5TH looks to secure. The Saks brand is a great value add for any traditional power strip and Landlords are seeing

great benefit in having the use in their centers," said Brian Katz.



OFF 5TH continues to seek locations in quality power centers, nationwide, from 25,000-28,000 sq. ft. For more information please contact Marty Hennessy or Brian Katz.

Continues To Add New Store Locations

Katz & Associates continues to represent DSW in its expansion across 15 states including New York, New Jersey, Connecticut, Eastern Pennsylvania, Michigan, Kentucky, North Carolina, South Carolina, Georgia, Florida, Alabama, Mississippi, Louisiana, Arkansas, Oklahoma and Puerto Rico. "Some exciting new locations are currently in the pipeline including stores in Bay Plaza/

125th Street/Harlem, and Manhasset, NY." said Brian DSW prototypical stores range between 17,500-22,000 sa. It. and are typically located in power centers and/or highly visible freestanding locations. DSW is seeking new opportunities nationwide.



As of April 11, 2013, DSW operates 371 stores in 41 states, the District of Columbia and Puerto Rico, as well as 347 leased departments for other retailers in the United States under the Affiliated Business



2013

Group. They also operate an e-commerce site, www. dsw.com, and a mobile site, http://m.dsw.com.

# **NEW ADDITIONS** | 1ST QTR



The largest & fastest-growing daytimeonly restaurant concept in the US with more than 100 restaurants in 15 states



Leader in the arts & crafts industry offering more than 65,000 crafting & home decor products in its stores



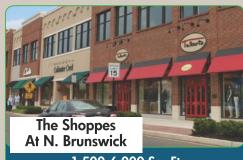
Offering preschool education programs for children 0 to 5 yrs old & afterschool enrichment programs for elementary students



Serving the freshest & highest quality border style Mexican food in a vibrant family atmosphere



**1,800-11,000 Sq. Ft.**Flemington, NJ
Contact: Amy Staats or Brian Katz



1,500-6,000 Sq. Ft. North Brunswick, NJ Contact: Amy Staats or Brian Katz



Pinot's Palette is a leader in the "Paint and Sip" industry; where you can bring your friends, open your favorite bottle of wine and get inspired by a local artist who will guide you step-by-step through a featured painting. At the end of the night you leave with your own masterpiece.

Pinot's Palette is currently expanding in Charlotte, NC.

Contact: David Stockwell davidstockwell@dkatz.com704.602.9356

Find Us On **fin** 



# EXPANDING NEW JERSEY MONMOUTH COUNTY NORTH CAROLINA SOUTH CAROLINA

Firebirds is the creation of established restaurateur Dennis Thompson, who frequently traveled throughout the United States studying emerging restaurant trends. His vision for the brand was to capture the dining experiences of Colorado and combine them with a higher-end polished casual atmosphere. Features of the restaurants include an exposed kitchen, where you can see the chef's create their masterpieces while the wood fired grill aroma permeates the restaurant, an indoor stone fireplace contiguous to the eye catching Firebar, a 300 bottle wine wall, beautifully appointed patio and exposed wood features creating a comfortably rustic and inviting place to relax and dine.

They opened their first location in Charlotte, NC in December 2000 and have grown to 23 locations in 9 states. There are 7 locations scheduled to open in 2013. Katz & Associates most recently represented Firebirds on a 6,695 sq. ft. location at Monmouth Mall in Eatontown, NJ.

Katz & Associates currently represents Firebirds in New Jersey, North Carolina and South Carolina. Firebirds seeks 6,000 to 7,000 sq. ft. locations that are in regional areas with a population of 100,000+ in a five mile ring and an average household income

of \$75,000 or greater. Their preferred locations include Lifestyle Centers, Regional Malls, Mixed Use Projects or an end-cap in a dominant center. A liquor license is required.

#### Contact:

Amy Staats - amystaats@dkatz.com Julie Gardner - juliegardner@dkatz.com



# EFFECTIVELY LEASE RETAIL PROJECTS WITH THE RIGHT LEASING TEAM

The recent downturn definitely has changed the landscape of our industry. Just waiting for interested people to call on retail projects are over. Effective brokers use their market knowledge to put together a merchandise plan for a retail project to maximize the tenant mix and therefore the value of the project. Katz & Associates continues to build not just its tenant rep business but also its strong third party leasing business. Our newest member, Paige Eber, joined Katz & Associates in April 2013 and brings 7 years of experience to the firm. She is based in our Boca Raton office. Paige's responsibilities include all aspects of commercial leasing, including landlord and tenant representation. Prior to joining Katz, Paige worked at Investment Properties Corporation "IPC" focusing on retail and office leasing.

In 2011, Paige earned her Certified Commercial Investment Member (CCIM) designation, the leading indicator of expertise in commercial and investment real estate. Paige holds a bachelor's degree in Liberal Arts from the University of Louisville. She is an active member of the International Council of Shopping Centers (ICSC), the global trade association of the shopping center industry. Paige is also actively involved with the Take Stock in Children Organization, Junior Achievement of Southwest Florida and is a board member of the Education Foundation of Collier County and The Salvation Army.

During the first Quarter of 2013 Katz & Associates has been awarded with the leasing assignment of 321 North in Plantation, Florida. 321 North is an exceptional expression of the "modern lifestyle brand," combining the health and wellness focus of today's smart consumer with the highest quality in dining and entertainment. An intimate and interwoven live, work, play, stay environment, 321 North is a place where:

- ...cafes and cappuccino meet fitness and fine cuisine
- ...where streetscapes and landscapes frame gatherings of colleagues and friends and
- ...where cravings meet convenience and life is enriched.

Highly accessible, located in the heart of Broward County's vibrant and affluent demographic...321 North is a dynamic nexus of hospitality and business, living and leisure.

Katz & Associates provides strategic market knowledge and leasing expertise for several other projects. Please check our website for a complete list of projects: www.katzassociates.com/available sites

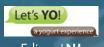
**PAIGE EBER, CCIM** paigeeber@dkatz.com | 561.869.4341

### **FEATURED** | PROPERTIES





## recently done| deals



Edison | **NJ** Hamilton | **NJ** Wayne | **NJ** 



Brick | **NJ** 





Neptune | NJ







N. Jacksonville | FL Northport | FL Lakeland | FL Vero Beach | FL St Augustine | FL Delray Beach | FL Palm Beach | FL





Aventura | **FL** Palm Beach | **FL** 

#### PETSUPERMARKET.

Northport | AL Mobile | AL Nashville | TN Boynton Beach | FL Boca Raton | FL New Smyrna Beach | FL



Delray | **FL** Palm Beach | **FL** Vero Beach | **FL** Lake Charles | **LA** 

Disc Very

Miami|**FL** Hialeah Gardens|**FL** 

#### DSW

DESIGNER SHOE WAREHOUSE®

Manhasset | **NY** 

Victor | **NY** 

Bronx | NY

Harlem | **NY** Lafayette | **LA** 

New Orleans | LA Birmingham | AL

Ponce | PR

Knoxville | **TN** 

Buford | GA

# **TENANT | REPRESENTATION**



Size: 1,200-1,500 sq. ft. Expanding In: Florida: Brevard to Monroe Counties

Contact: Daniel Solomon



Size: 3,500-4,000 sq. ft. Expanding In: Strip Centers

in Florida

Contact: David Emihovich



Size: 3,200 sq. ft.

Expanding In: South Florida; Dade, Broward & Palm Beach

Counties

Contact: David Emihovich



Size: 4,000-5,000 sq. ft. Expanding: Nationwide

Contact: Hugh Scullin, Brian Katz, Martin Hennessy,

Julie Gardner



Size: 6,000-7,000 sq. ft. Expanding In: North Carolina

& South Carolina

Contact: David Stockwell



Size: 3,000 sq. ft.

Expanding In: AL, NC, SC & TN

Contact: Martin Hennessy Julie Gardner



Size: 2,000-3,000 sq. ft. Expanding: Nationwide Contact: Julie Gardner



Size: 7,000-9,000 sq. ft.

Expanding In: North/Central New Jersey

Contact: Amy Staats



Size: 4,000 sq. ft.

Expanding In: North Carolina

Contact: Julie Gardner



Size: 4,000-4,400 sq. ft.

Expanding In: Jacksonville South to Miami-Dade Cnty & SW Florida

Contact: David Emihovich



Size: 3,600-4,000 sq. ft. Expanding In: Southeast Florida

Contact: Daniel Solomon



Expanding In: South Florida Contact: Daniel Solomon



Size: 10,000 sq. ft. & 2 Acres Expanding In: SW Florida:

Sarasota to Naples; S Florida: Jupiter to Miami; FL Panhandle

Contact: David Emihovich



Size: 10,000-15,000 sq. ft. Expanding In: Florida

Contact: Martin Hennessy David Emihovich



Size: 9,100-16,000 sq. ft. Expanding In: Miami-Dade Cnty

Contact: Daniel Solomon



Expanding In: AL, AR, CT, FL, GA, KY, LA, MI, MS, NC, NJ, NY, Eastern PA, SC, TN & PR

Contact: Brian Katz,

Martin Hennessy, Julie Gardner

# KATZ & ASSOCIATES

NEW YORK CHARLOTTE, NC BOCA RATON, FL MIAMI, FL

## NATIONAL RETAIL REAL ESTATE ADVISORS



Size: 6,500 sq. ft. Expanding In: NC, SC, New Jersey: Monmouth County & North

Contact: Amy Staats Julie Gardner



Size: 3,500-4,000 sq. ft.

Expanding In: Philadelphia MSA; FL: Miami-Dade & Broward Counties

Contact: Brian Katz David Emihovich



Size: 1,200-1,400 sq. ft.

Expanding In: North Carolina & South Carolina

Contact: Julie Gardner



Size: 1,200 sq. ft.

Expanding In: Charlotte

Metro: Western NC

Contact: Julie Gardner



Size: 900-1,200 sq. ft.

Expanding In: FL: Palm Beach

to Brevard County

Contact: Daniel Solomon



Size: 55,000 sq. ft.

Expanding In: FL: Miami-Dade, Broward, Palm Beach

Counties

Contact: David Emihovich



Size: 7,000-9,000 sq. ft.

Expanding In: North/Central

New Jersey

Contact: Amy Staats



Size: 2,500 sq. ft.

Expanding In: North Carolina

Contact: Julie Gardner



Size: 4,000-5,000 sq. ft. Expanding In: AL, AR, FL, LA,

Contact: Martin Hennessy



Size: 1,200-1,500 sq. ft. Expanding In: Manhattan, NY

Contact: Brian Katz



Size: 1,000-2,000 sq. ft. Expanding In: Manhattan, NY

Contact: Brian Katz



Size: 1,500 sq. ft.

Expanding In: NJ, NY & PA

Contact: Amy Staats



Size: 25,000-30,000 sq. ft. Expanding In: Northeast Contact: Brian Katz



Size: 25,000-30,000 sq. ft. Expanding In: Florida (Except Jacksonville)

Contact: David Emihovich



Size: 1,200-3,000 sq. ft. Expanding In: North Carolina & South Carolina

Contact: David Stockwell



Size: 16,000/6K - 7K sq. ft. Expanding In: 595 South in Broward to Miami Dade Counties Contact: David Emihovich





Size: 7,000-9,000 sq. ft. Expanding In: AL, FL, NC, SC,

TN & VA

Contact: Martin Hennessy David Emihovich Julie Gardner



Size: 50,000 sq. ft. Expanding In: North/Central

**New Jersey** 

Contact: Hugh Scullin



Size: 1,800-2,500 sq. ft. Expanding In: Charlotte, NC Contact: David Stockwell



Size: 1,800-2,000 sq. ft. Expanding: FL: Broward & Palm Beach Counties Contact: Daniel Solomon



Size: 11,000-16,000 sq. ft. Expanding: Nationwide Contact: Brian Katz

Hugh Scullin Julie Gardner



Size: 28,000 sq. ft. Expanding: Nationwide Contact: Brian Katz

Martin Hennessy Julie Gardner



Size: 2,500 sq. ft. Expanding In: New Jersey

Contact: Brian Katz **Amy Staats** 



Size: 5,500-7,500 sq. ft. Expanding In: Florida Contact: David Emihovich



Size: 25,000-30,000 sq. ft. Expanding In: NY Metro Contact: Brian Katz



Size: 1,200-1,800 sq. ft. Expanding In: Florida: Broward, Palm Beach, Lee, Collier & Charlotte Counties Contact: Daniel Solomon



Size: 1,200 sq. ft.

Expanding In: North Carolina & South Carolina

Contact: Julie Gardner



Size: 35,000-40,000 sq. ft. Expanding In: GA, NC, SC Contact: Julie Gardner



Size: 3,500-4,000 sq. ft. Expanding In: North Carolina & South Carolina

Contact: David Stockwell

Size: 6,300-7,200 sq. ft. Expanding In: North Carolina & South Carolina

Contact: Julie Gardner



Size: 3,200-4,000 sq. ft. Expanding In: Florida & Puerto Rico

Contact: David Emihovich Martin Hennessy



Size: 6,000-7,000 sq. ft. Expanding In: North Carolina & South Carolina Contact: David Stockwell

Check Out Our Website For All Your www.katzassociates.com Retail Real Estate Needs



Size: 1,500-2,000 sq. ft. Expanding In: New Jersey

Contact: Amy Staats



Size: 7,500-10,000 sq. ft. Expanding In: MD, NJ, NY, PA, Northern VA & Washington D.C.

Contact: Brian Katz



Size: 2,500-3,200 sq. ft. Expanding In: FL, Western TN. NC & SC

Contact: Martin Hennessy Julie Gardner



Size: 6,000-8,000 sq. ft. Expanding In: Southwest FL: Bradenton to Naples Contact: David Emihovich

Paige Eber



Size: 10,000 sq. ft. Expanding In: Florida excluding

Miami-Dade County

Contact: Martin Hennessy David Emihovich



Size: 8,500-10,000 sq. ft. Expanding In: FL; Chicago, IL; Metro NY

Contact: Brian Katz, Amy Staats, David Emihovich



Size: 8,000 sq. ft. +/-Expanding In: North Carolina Contact: Julie Gardner



Size: 1,500-2,000 sq. ft. Expanding In: Northern **New Jersey** Contact: Brian Katz **Amy Staats** 



Size: 500-1,000 sq. ft. Expanding: Nationwide Contact: David Stockwell



Size: 4,000 sq. ft. +/-Expanding: Nationwide Contact: Julie Gardner



Size: 1,400 sq. ft.

Expanding In: North Carolina & South Carolina

Contact: Julie Gardner



#### **CORPORATE OFFICE**

ONE BLUE HILL PLAZA SUITE 1440 PEARL RIVER, NY P: 845.735.6666 F: 845.735.6680

Dan Katz Chairman & CEO dkatz@dkatz.com

Brian Katz President & COO briankatz@dkatz.com

Hugh Scullin Director hughscullin@dkatz.com

**Amy Staats Broker Associate** amystaats@dkatz.com

#### FLORIDA OFFICES

2300 GLADES RD Suite 460W BOCA RATON, FL P: 561.361.7232 — 66 FLAGLER ST Suite 310 MIAMI, FL P: 305.503.0417

Martin Hennessy - Senior Vice President martinhennessy@dkatz.com

Paige Eber - CCIM paigeeber@dkatz.com Daniel Solomon - Director

danielsolomon@dkatz.com

David Emihovich - Senior Vice President davidemihovich@dkatz.com

> Patricia Werhahn - RE Sales Associate patriciawerhahn@dkatz.com

#### NORTH CAROLINA OFFICE

4500 CAMERON VALLEY PKWY SUITE 240 CHARLOTTE, NC P: 704.362.5050 F: 704.362.5045

Julie Gardner Senior Vice President juliegardner@dkatz.com

David Stockwell **Broker Associate** davidstockwell@dkatz.com

Katy Figg Associate kathrynfigg@dkatz.com