



CHAIRMAN'S MESSAGE

The positive momentum that began in 2010 has carried over to 2011. Healthy retailers are continuing to expand and are taking advantage of opportunities in the real estate market. This issue highlights several of our clients that are "on the move" along with several new clients looking for growth, nationally or in various regions of the U.S. Our work for existing clients runs the gamut from flagship stores in New York to malls and strips in numerous suburban markets. We've been fortunate to have been selected by several new clients to handle a range of assignments from one market to an entire national program.

We've recently recognized three of our senior associates for their outstanding performance: Brian Katz has been promoted to President & COO and Julie Gardner and David Emihovich have been promoted to Senior Vice Presidents. We invite you to contact us for an appointment or stop by our booth at C1756 17th Avenue at RECon in Las Vegas.

Dan Katz, Chairman & CEO
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dankatz@dkatz.com

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CLIENTS ON THE MOVE...

17,500 sq. ft.



- Territory: NY, NJ, CT, Eastern PA, AL, AR, FL, GA, LA, MI, MS, KY, NC, SC

Contact:

NY, NJ, CT, Eastern PA - Brian Katz at
briankatz@dkatz.com
AL, AR, FL, LA, MI, MS, KY -
Martin Hennessy at
martinhennessy@dkatz.com
GA, NC, SC - Julie Gardner at
juliegardner@dkatz.com

DSW

DESIGNER SHOE WAREHOUSE®

28,000 sq. ft.



- Territory: Nationwide

Contact: Brian Katz at
briankatz@dkatz.com or
Martin Hennessy at
martinhennessy@dkatz.com



9,500 - 12,000 sq. ft.



- Territory: Southern half of Florida

Contact: David Emihovich at
davidemihovich@dkatz.com

DOLLAR GENERAL

11,000 - 16,000 sq. ft.



- Territory: Northeast, GA, NC, SC, FL & IL

Contact:

Northeast - Scott Sher at
scottsher@dkatz.com or Brian Katz at
briankatz@dkatz.com
FL - Martin Hennessy at
martinhennessy@dkatz.com
NC, GA, SC, Southern VA - Julie Gardner at
juliegardner@dkatz.com



CLIENTS ON THE MOVE...

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6,500 - 12,000 sq. ft.



• Territory: FL, NC, SC, TN, IA, IL, MN, WI

Contact:
FL, TN - Martin Hennessy at martinhennessy@dkatz.com
NC, SC - Julie Gardner at juliegardner@dkatz.com

SHOE CARNIVAL

12,000 - 15,000 sq. ft.



• Territory: CT, DC, MA, ME, MD, NH, NJ, NY, PA, RI, VA, VT

Contact: Brian Katz at briankatz@dkatz.com



3,500 - 4,000 sq. ft.



• Territory: NC, SC

Contact: Julie Gardner at juliegardner@dkatz.com

MATTRESS FIRM

4,000 - 5,000 sq. ft.



• Territory: AL, AR, FL, LA, MS, TN

Contact: Martin Hennessy at martinhennessy@dkatz.com



RECON
THE GLOBAL RETAIL REAL ESTATE CONVENTION

**C1756
17th AVENUE**



SCHEDULE YOUR APPOINTMENTS NOW!

7,500 - 10,000 sq. ft.



• Territory: National (excluding GA)

Contact: David Emihovich at davidemihovich@dkatz.com
NC, SC - Julie Gardner at juliegardner@dkatz.com

PET SUPERMARKET

4,000 - 4,400 sq. ft.



• Territory: Florida

Contact: David Emihovich at davidemihovich@dkatz.com

THE CHILDREN'S
PLACE

4,000 sq. ft. - plus Drive-thru

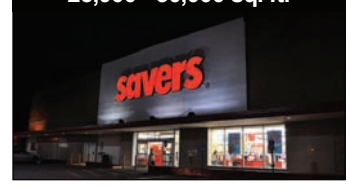


• Territory: Gainesville & South Florida

Contact: David Emihovich at davidemihovich@dkatz.com



25,000 - 30,000 sq. ft.



• Territory: New York State

Contact: Brian Katz at briankatz@dkatz.com or
Scott Sher at scottsher@dkatz.com

SAVERS

Katz Announcements & Promotions



Brian Katz Promoted to President & Chief Operating Officer

Brian Katz serves as Katz & Associates' Chief Operating Officer and President. In this capacity, Mr. Katz is responsible for a portion of the day to day operational management of the company as well as strategic planning and execution for select clients' real estate expansion and disposition. Mr. Katz joined the company in 2000 and has completed deals valued in excess of \$1 billion dollars in NY, NJ, CT, PA, DE, MD, VA and the District of Columbia.



Julie Gardner Promoted to Senior Vice President Southeast Region

Julie Gardner serves as Senior Vice President of Real Estate for the Southeast Region at Katz & Associates. Ms. Gardner assists our clients by identifying retail sites and land acquisition in the Georgia, North Carolina, South Carolina and Virginia markets.



David Emihovich Promoted to Senior Vice President Southeast Region

David has 10 years of experience in the industry and has been with Katz & Associates for 5 years. He has been instrumental in bringing new business that he has worked on and has shared with others in the company. David is the managing broker at Katz & Associates for the roll-out expansion programs of Dollar General, Chick-fil-A and The Children's Place in Florida and for Pet Supermarket across the Southeastern United States.



Amy Staats Joined Our Northeast Team

Amy Staats joined Katz & Associates in 2010 and brings five years of commercial real estate experience to the firm. Her clients include Save-A-Lot, Joe's Crab Shack, Brick House Tavern and Tap & Lime Fresh.

Visit us at
ReCON
C1756
17th Avenue

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Daniel Solomon
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Make Your Appointments Today