# KATZ & ASSOCIATES ..... IN THE NEWS



# CoStar Names Top Dealmakers for Northern New Jersey in 2020

The commercial real estate firms and brokers in Northern New Jersey who completed the most commercial property sales and leases in 2020 were recognized as CoStar Power Broker Award winners this week.

Each year, CoStar identifies a select number of real estate firms and individual brokers who closed the highest overall transaction volumes in commercial property sales and leases within their respective markets based on transaction data in CoStar's commercial real estate database for all deals completed in 2020.

The following top commercial real estate firms and brokers in the Northern New Jersey market have been awarded CoStar Power Broker Awards for their exceptional deal-making accomplishments last year.

#### **Top Leasing Firms**

Avison Young **Bussel Realty** CBRE Cushman & Wakefield Jeffery Realty Lee & Associates Matrix Development Group Morford & Dodds Realty NAI James E. Hanson Newmark Resource Realty of Northern NJ Savills Team Resources Urban Edge Properties

## **Top Sales Firms**

Blau & Berg **Bussel Realty** CBRF Colliers International Cushman & Wakefield Gebroe-Hammer Associates Kislak Organization Marcus & Millichap NAI James E. Hanson Newmark PRE Commercial Savills Sitar Company Team Resources

# **Top Office Leasing Brokers**

Jessica Hamill, Alfieri Jeffrey Heller, Avison Young William McCaffrey, Avison Young Robert Norton, CBRE Wesley Moore, CBRE Marc Rosenberg, Cushman & Wakefield Kevin Carton, Cushman & Wakefield of New Jersey Bruce Simon, Eastern Properties Robert Morford, Morford & Dodds Realty Matthew Meade, MWM Group David Simson, Newmark Harrison Russell, Newmark Hope Brodsky, Newmark Anne LaBate, Segal-LaBate Commercial Real Estate Curtis Nassau, Ripco Real Estate Cynthia Wong, The Jack Parker

## **Top Industrial Leasing Brokers**

Mindy Lissner, CBRE Thomas Monahan, CBRE William Waxman, CBRE Charles Fern, Cushman & Wakefield of New Jersey Jason Barton, Cushman & Wakefield of New Jersey Chris Hile, JLL Leslie Lanne, JLL Nate Demetsky, JLL Robert Kossar, JLL Jason Goldman, KBC Advisors Alexander Taylor, Matrix Development Group Hilary Budny, Matrix Development Group Adam Petrillo, Newmark David Cantor, Team Resources Gregory Sholom, Team Resources

# **Top Retail Leasing Brokers**

Michael Horne, CBRE Steven Winters, CBRE Alana Friedman, Cushman & Wakefield David Townes, Cushman & Wakefield Robert Antonicello, Grid Real Estate Mike Testa, Jeffery Realty William Farkas, Jeffery Realty Brian Katz, Katz & Associates Vanessa Kelty, Levin Management Edward Guiltinan, Mack-Cali Realty Samir Guzman, Paramount Assets Jason Pierson, Pierson Commercial Real Estate Danielle Brunelli, R.J. Brunelli & Co. Joshua Birns, Urban Edge Properties

## **Top Sales Brokers**

Jeremy Neuer, CBRE Jacklene Chesler, Colliers International Andrew Merin, Cushman & Wakefield Brian Whitmer, Cushman & Wakefield David Bernhaut, Cushman & Wakefield Gary Gabriel, Cushman & Wakefield Kyle Schmidt, Cushman & Wakefield Nicholas Nicolaou, Gebroe-Hammer Associates Steve Tragash, Gebroe-Hammer Associates J.B. Bruno, JLL Jose Cruz, JLL Kevin O'Hearn, JLL Michael Oliver, JLL Steve Simonelli, JLL Fahri Ozturk, Marcus & Millichap