

# Marlon Stone

SENIOR VICE PRESIDENT | 312.909.7366 | MARLONSTONE@KATZRETAIL.COM



For 30 years Marlon Stone has represented corporate retail programs by coordinating the strategic planning, site selection, and real estate committee presentations for brands undergoing nationwide expansion. Mr. Stone has transactional expertise having negotiated leases for department store anchors, junior boxes, in-line, end cap, sit down and QSR restaurant concepts throughout enclosed regional malls, power & 'lifestyle' strips, grocery-anchored neighborhood centers, and urban CBD's.

Notable brands Marlon has represented include The TJX Companies, Kohl's Department Store, Saks OFF 5TH, DSW, Barnes & Noble, Cost Plus World Market, Floor & Decor, Five Below, Shoe Carnival, Party City, Under Armour, Road Runner Sports, Skechers, Timberland, The Vitamin Shoppe, Mattress Firm, Sally Beauty-Cosmo Prof, Uncle Julio's, Granite City Food & Brewery, Rock Bottom, Famous Dave's, Bar Louie, and Core Life Eatery.

As development services consultant for Florida-based One Corporation, Marlon managed the acquisition, leasing, and entitlement for the redevelopment of former Exxon & BP portfolios totaling 15 build-to-suit projects now featuring: E Trade, Sleep Number, TD Ameritrade, Aspen Dental, Starbucks, Verizon, Panera, Chipotle, AT&T, Raising Cane's, and Bank of America.

Most recently Stone North America secured the exclusive representation for PNC Bank's entry into the Minneapolis-St. Paul MSA and Five Below expansion into the Dakotas & Minnesota working collaboratively with CBRE. Additionally, Mr. Stone partnered with Hilco Global restructuring 75+ CEC Entertainment leases during bankruptcy reorganization while providing transactional leasehold-related services for Lowe's Home Improvement, Men's Wearhouse, Joseph A. Banks, K & G Menswear, Family Dollar, and Starbucks.

Marlon is a 30-year member of the International Council of Shopping Centers (ICSC), an Executive Board Member of the Harold E. Eisenberg Foundation, Career Day Mentor, and annual guest lecturer at the University of Illinois College of Business. Mr. Stone received his undergraduate degree from the University of Michigan's School of Literature, Science, and the Arts.

## NOTEWORTHY TENANT REP & CONSULTING ASSIGNMENTS

Shoe Carnival | 60+ stores throughout IA/IL/KY/MI/MO/ND/NE/OH/SD

Mattress Firm | 100+ stores throughout IL/MN

Vitamin Shoppe | 30+ stores throughout IL/KS/MI/MN/MO/OH

Restructured | 70+ CEC Entertainment leases during Bankruptcy Reorganization

## NOTEWORTHY DEVELOPMENT & LEASING ASSIGNMENTS

Entitled & Redeveloped former:

- Ricky's Embers into Bank of America, Fridley, MN
- Leigh Gas into Chipotle & AT&T King of Prussia, PA
- American Oil into TD Ameritrade & Vitamin Shoppe Edina, MN

Leased 400,000 SF of Midland Atlantic's Rushmore Crossing Phase I (Tenants Below) in Rapid City, SD

Target	Bed Bath & Beyond	T.J.Maxx	Petco
Scheels		Michaels	Shoe Carnival

## CURRENT CLIENTS

DSW	Homesense	Sarku-Japan	T.J. Maxx
Five Below	Marshalls	Sierra	Tru Fit Athletic Clubs
Floor & Decor	PNC Bank	Skechers	
HomeGoods	Sally Beauty	Starbucks	

## PAST RETAILERS REPRESENTED

Kohl's	Carter's	Timberland	Core Life Eatery
Cost Plus World Market	Road Runner Sports	Granite City	Kirkland's
Saks OFF 5TH	Big Lots	Uncle Julio's	Shoe Carnival
Steinmart	Party City	Bar Louie	