

# Katy Figg

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Katy Figg is a Vice President at Katz & Associates. She co-leads the Jacksonville office, which she helped open in 2025, expanding Katz's ability to provide hyper-local expertise and dedicated landlord and tenant representation in the market.

Katy and her brokerage partner, Nancy Sumner, are deeply embedded in the Jacksonville market where they manage a robust landlord portfolio that encompasses 2.2 million square feet, including grocery-anchored centers, power centers, boutique retail, and mixed-use developments, as well as 191 acres of land.

Figg brings decades of market insight, strong industry relationships, and a proven track record of results. Clients laud Figg-Sumner for giving 110%, delivering results, being knowledgeable, hardworking, tenacious, well-connected, responsive, and always adding value.

Most recently, Figg was Vice President of Retail Services in Northeast Florida at Colliers, focusing on a large landlord portfolio. Before that, Katy was a Director for Franklin Street Retail Services, working with the Regional Managing Partner to represent retailers including Dollar Tree, Cato Fashions, Pure Barre, Tijuana Flats, Great Clips, Smoothie King, Jimmy Johns Gourmet Sandwiches, Hibbett Sporting Goods, & Panda Express, among others. Katy also worked at Katz in North Carolina where she worked on marketing and leasing.

Katy is a member of ICSC and she has won numerous CoStar Power Broker awards. Katy graduated from University of South Carolina with a BA in Journalism/PR and Marketing and Marketing and Communications. She lives in Neptune Beach, Florida and loves to travel.

## LANDLORDS REPRESENTED

Acadia Realty	Kingsbarn	Matthew Development
Boos Development	Kite Realty	Ash Properties
Chase Properties	KPR Centers	Cobalt
Consolidated Tomoka	Last Mile Investments	CORTA
Debartolo Development	Curblin	Heritage Development
The Lote Group	Tribridge	WMG
Florida Retail Group	Silvestri	Casto
Halpern	Mosaic	Kimco
Hutson Companies	La Costa Capital	

## AFFILIATIONS & ACCREDITATIONS

Licensed Real Estate Sales Associate, Florida  
Member, International Council of Shopping Centers (ICSC)

## HIGHLIGHTS

Some highlights include: project leasing of Tamaya Marketplace, a newly developed Sprouts-anchored center where the Figg-Sumner team assisted in the sale of an outparcel for 20% more than projected as well as securing best-in-class retail tenants even during Covid. For Durbin Creek Crossings, a 30 +/- acre mixed-used development, the Figg-Sumner team assisted in the sale, ground lease, and build-to-suits of 10 outparcels with national credit tenants such as Aldi, Starbucks, 7-11, TD Bank, and others. The team also assisted Site Centers (now Curblin) with the leasing of Publix anchored redevelopment that started with 64% occupancy. Despite the challenges with the positioning of the center, Figg and Sumner marketed the renovations that were planned and sold prospects on the surrounding daytime density. As a result, they signed multiple national concepts and were able to bring the occupancy up to 94% in 2023. Those efforts helped position the asset to sell, and they consulted the buyer on future value add opportunities for the asset, including a potential outparcel value add opportunity.