

Brian Katz

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Brian Katz serves as Chief Executive Officer at Katz & Associates. He is responsible for the day-to-day operations and management of the company, in addition to strategic planning and execution for his clients' real estate expansions and dispositions. Brian has completed deals in NY, NJ, CT, PA, DE, MD, VA, DC and FL valued in excess of \$3 billion. He has led market entry assignments and strategy plans across multiple

states and MSAs that have resulted in long-term execution programs. Brian's transaction history includes numerous suburban and downtown lease and sale deals for several National chains including Floor & Decor, Ross Dress for Less, Ulta Cosmetics, Hobby Lobby, DSW Shoes, Saks OFF 5TH, World Market, Party City and Retro Fitness. He has extensive expertise and knowledge of the retail landscape throughout the Northeast and Mid-Atlantic.

Prior to joining Katz in 2000, Brian held the position of Project Manager at Forest City Ratner. He participated in the development of 2.1 million square feet of retail space throughout New York City as well as in the management of 1 million square feet of operating properties.

LANDLORDS REPRESENTED

ACHS Management Corp	Four Winds	Realty Income
Ashkenazy Acquisition	Iron State	Slater Companies
Aurora Capital	Madison Realty Capital	Urban Edge
Brookfield Properties	New York Life	WRDC

EDUCATION

Pennsylvania State University, State College, Pennsylvania

NOTEWORTHY ASSIGNMENTS

DSW 50+ stores over 7 years in NY, NJ, CT, PA, DE, 3 flagship locations in NYC

Floor & Decor Strategic plan for initial entry into Metro New York, 20 stores

Ross Dress for Less Metro New York market entry

Hobby Lobby New York market entry, Manhattan flagship

Warby Parker Strategic plan and rollout in Metro New York, 7 stores

Saks OFF 5TH Suburban rollout in Mid-Atlantic and Metro New York, 20+ stores

Eastern Mountain Sports Strategic plan and rollout in Northeast, 2 flagship locations in Manhattan

ACTIVE RETAILERS REPRESENTED

DSW Shoes

la Terrine

Peak Design

Floor & Decor

Ross Dress for Less

Ulta Cosmetics

Hobby Lobby

Party City

PAST RETAILERS REPRESENTED

Avenue

Linens 'n Things

Savers

Bar Louie

Loehmann's

Steak 'n Shake

CineBistro

Namco/Branch Brook

Tilly's

Cousin's Maine Lobster

New York & Co

The Vitamin Shoppe

Eastern Mountain Sports

PranaSleep

Uncle Julio's

Foot Action

Retro Fitness

Vitamin World

Jos. A. Bank

Road Runner Sports

Warby Parker

journalle

Saks OFF 5TH

Wet Seal

KB Toys

Salons by JC

World Market

Levitz

Seamans

AFFILIATIONS & ACCREDITATIONS

Licensed Real Estate Broker, NY, NJ, CT, MD, VA, FL, PA

Member, International Council of Shopping Centers (ICSC)

Member, Real Estate Board of New York (REBNY)