

# Amy Staats

VICE PRESIDENT | 201.731.8494 | AMYSTAATS@KATZRETAIL.COM



Amy Staats serves as Vice President for the Northeast Region. Amy lends 15+ years of commercial real estate leadership and experience to Katz & Associates since joining in 2010. Her clients include Ross Dress for Less, Party City, Miller's Ale House, Vitamin Shoppe, 85C Bakery Café, SalonCentric, Joe's Bagel & Grill and Taim Mediterranean. She currently represents over 1.1 million square feet of lifestyle, freestanding, power, community centers and pad site opportunities throughout New Jersey.

Amy kicked off her career at Linens 'n Things in 2001, where she used her analytic talents to drive expansion efforts, launching over 200 new stores. In February 2006, she left the retailer to begin her brokerage career with Robert K. Futterman & Associates, primarily focusing on landlord representation. In her career, Amy has helped the growth of many restaurant and retail companies, brokering deals with Joe's Crab Shack, Brick House Tavern + Tap, Miller's Ale House, Firebirds, First Watch, The Taco Truck, Bar Louie, Starbucks, McDonald's, Jersey Mike's, Joe's Bagel & Grill, Crunch Fitness, Aldi, Avenue, European Wax, Massage Envy, Marshall's, Total Wine, Home Sense, Select Medical, ULTA Beauty, and SalonCentric.

In addition to tenant and landlord representation, Amy has also provided 3rd-party consulting for corporate Real Estate Departments such as Avenue, Plus size fashion for women, as a real estate liaison. Projects include: portfolio evaluation, sales analysis using internal and market level metrics, creating overall real estate strategies for new expansion, disposition, relocation, lease restructuring, and lease renewals. She currently serves as the Master Broker for The Vitamin Shoppe in 13 states.

Amy is a paralegal graduate of Fairleigh Dickinson University. She is an active member of the International Council of Shopping Centers (ICSC) and is a licensed Real Estate Sales Associate in New Jersey and New York.

## RETAILERS REPRESENTED

85C Bakery Café	Glamour Shots	Ross
Avenue	Joe's Bagel & Grill	SalonCentric
Bar Louie	Joe's Crab Shack	Savers
Brick House Tavern	Let's Yo	Spenga Fitness
Cousin's Maine Lobster	Lightbridge Academy	The Taco Truck
DIG	Massage Envy	The Vitamin Shoppe
Dixie Chix	Miller's Ale House	Uncle Julio's
Firebirds Wood Fired Grill	Gen Korean BBQ	
First Watch	Party City	

## LANDLORDS REPRESENTED

Athena Group	Roseland Property Group	The Jemstone Group
Capital Realty Investment	Seritage	The Slater Company
DDR	Stanbery Development	Tucker Development
Garrison Investments	Stolz Real Estate Partners	Urban Edge
Lisciotti Development	The Hutensky Group	Vornado

## NOTEWORTHY ASSIGNMENTS

55 Riverwalk Place, West New York, Multi-use, 60,000 SF	The Shoppes at Hamilton, 125,000 SF
Sears Redevelopment, Wayne, 70,000 SF	The Shoppes at North Brunswick, Lifestyle, 150,000 SF
Staples Plaza, Shrewsbury, 70,000 SF	Hudson Lights, Mixed-use, 200,000 SF
Cedar Grove Centre, Somerset, 90,000 SF	The Shoppes at Cross Keys, 206,000 SF
The Shoppes at Old Bridge, Lifestyle, 123,000 SF	Totowa Square, Totowa, NJ 258,000 SF
The Shoppes at Flemington, Lifestyle, 135,000 SF	Lanes Mill Marketplace, 435,000 SF
	Wayne Towne Center, Wayne, 700,000 SF
	Macy's Pad Site Redevelopment throughout NJ